

Why Mercedes-Benz Financial?

Mercedes-Benz Financial is the dedicated finance provider for Mercedes-Benz Vans – our products are specifically designed with Mercedes-Benz owners in mind. This means you benefit from tailored products, backed by our industry knowledge and experience.

We offer fast finance approvals through our dedicated finance assessment team, who appreciate the needs of van buyers. Our competitive pricing and flexible finance contract terms, with the option of repayment holidays, are just a few of the reasons why Mercedes-Benz Financial is for you.

As a customer, we will tailor a plan to suit your requirements and offer a suite of financing options that meet your individual needs.



Mercedes-Benz Financial

Van Financial Solutions

Mercedes-Benz Financial is a registered business name of Mercedes-Benz Financial Services Australia Pty Ltd ABN 73 074 134 517. All finance products offered are subject to conditions and standard credit assessment and lending criteria. ^We recommend you seek independent financial, taxation and legal advice on your individual circumstances before entering into any finance agreement. MBFSAu makes no representation as to the effect of any financial product on your personal or company tax arrangements.



Tailored Financial Solutions

Mercedes-Benz Financial will help you realise your dream of driving a new van sooner with our tailored finance packages.



Our Business Loans

Asset-Hire Purchase

Designed for fleet customers who ultimately want to own their vehicles at the conclusion of the contract term.

- Little or no deposit required
- Optional final balloon payment to reduce monthly instalments
- Flexibility to vary the contract term
- May offer tax benefits

Asset Loan

The benefits of vehicle ownership without the outlay. Vehicle ownership is transferred to you at the commencement of your finance contract.

- Reduce monthly payments by varying the deposit
- Optional final balloon payment
- Final balloon payment may be refinanced
- May offer tax benefits^



Finance Lease

A Finance Lease is a rental agreement offering fixed monthly payments with the addition of a residual value negotiated at the start of the term.

At the end of the term you can make an offer to purchase, or re-lease your vehicle, or upgrade to a brand new vehicle - the choice is yours.

- Immediate use of the vehicle without a substantial outlay
- Fixed monthly payments make it easier to track your expenses
- May offer tax benefits^

Agility

Guarantee the future value of your fleet. Trade, retain or return your vehicle at the end of the term - It's your choice!

- Future value of your van is guaranteed by Mercedes-Benz
- Ability to increase your deposit or trade-in to reduce monthly repayments
- Assurance and backing of the Mercedes-Benz brand



Star Lease

Designed specifically for our Fleet customers, Star Lease is the most comprehensive finance option we offer.

Star Lease is suitable for businesses that regularly upgrade their fleet.

- Off-balance sheet, monthly rentals that may be fully tax deductible^
- Remove liability associated with your fleet's value at the end of the finance term, because you hand the vans back
- Option of including a Full Service Maintenance package, tyres and re registration

Our Finance Product Features

Competitive, fixed interest rates:

- 12 to 60 month terms
- No account-keeping fees
- Convenient payment options
- Fast approvals and individual assessments
- The assurance of the Mercedes-Benz brand
- Unparalleled customer support, when you need it

